KONECRANES Moves what matters.

Konecranes is at the forefront of material handling solutions, serving a broad range of customers across multiple industries. We consistently aim to set the industry benchmark, from everyday improvements to the breakthroughs at moments that matter most, because we know we can always find a safer, more productive and sustainable way. That's why, with more than 16,000 professionals in over 50 countries, Konecranes is trusted every day to lift, handle and move what the world needs, In 2023, Group sales totalled EUR 3,966 billion, Konecranes shares are listed on Nasdag Helsinki (symbol:

科尼集團立足於物料搬運領域領導者,為涵蓋一般製造及加工業、船舶、港口及碼頭等多個領域的客戶提供安全、高效的設備和服務。 秉持"尋求更安全、更高效且更可持續的解決方案"的信念,科尼始終堅持技術創新,從點滴進步到實現重大突破,馳而不息,精益求精。 透過集聚全球50多個國家超過16,000名專業人員,為世界各地的客戶提供每日所需的吊升、搬運和運輸服務。截至2023年,集團淨銷售 總額達到39.66億歐元。 科尼集團是納斯達克赫爾辛基證券交易所的上市公司(股票代碼:KCR)。

Our purpose - shaping next generation material handling for a smarter, safer and better world.

我們的目標 - 塑造物料搬運新時代、創造更智慧、安全、美好的世界。

CORPORATE NUMBERS IN 2023 科尼集團2023年數據



ACTIVE IN ALMOST COUNTRIES

業務遍及國家

16,600 **EMPLOYEES** 全球員丁



SERVICE TECHNICIANS 服務技術人員



NET SALES

淨銷售額



COMPARABLE FRITA-MARGIN

11.4%

可比息稅籍攤銷 前利潤率



REMOTE CONNECTIONS 遠端連接數量

OUR MAIN PRODUCTS & SERVICES 我們的主要產品與服務



INDUSTRIAL CRANES-CONFIGURED-TO- ORDER CRANES (CTO) 工業起重機 標準起重機(CTO)



INDUSTRIAL CRANES-ENGINEERED-TO-ORDER CRANES (ETO) 工業起重機一特殊起重機 (ETO)



NUCL FAR **CRANES** 核電起重機

CUSTOMER OFFERING 客戶主要行業



CONTAINER HANDI ING 集裝箱搬運



MANUFACTURING 製诰業



WASTE-TO-**ENERGY** 廢料再生能源



PRODUCTS FOR **HAZARDOUS ENVIRONMENTS** 的產品



LIGHT LIFTING **EQUIPMENTS** 工作站起重系統



PARTS 零件



AUTOMOTIVE 汽車製造



STFFI 鋼鐵



POWER 能源





MODERNIZATIONS 大型改造服務



DIGITAL SERVICE **PORTFOLIO** 數位化服務交付



PETROCHEMICAL 石油化工



MINING 採礦業



PULP AND PAPER 紙業



KONECRANES Moves what matters.

In 2020, Konecranes Group acquired MHE-Demag Group. There are around 80 employees with 3 offices and 1 factory in Taiwan.

Konecranes upgrades the equipment and service schemes through technical innovation all the time, realizing the sustainable development of safety and environmental protection while providing efficient products and services to improve the productivity for the customers.

The TRUCONNECT Remote Services are one of the creative designs. The customers can obtain the operating data of equipment at real time through TRUCONNECT, effectively enhancing the operational safety of crane, optimizing the maintenance activity and planning the transformation need. Our cloud-based customer portal, your KONECRANES.com, gives you access to your crane maintenance information. Usage data, maintenance data and asset details are linked, giving you a transparent view of activities over any selected time interval. Insights can be drawn and help users make informed maintenance decisions.

Konecranes has nearly hundred years of experience in material handling industry. Our products include Chain Hoists, Rope Hoists, Light Lifting Equipments, Overhead Cranes, Customized Cranes, Process Cranes to Smart Cranes, lifting loads from 50 kg to 500 tons. We offer an exten- sive selection of industrial lifting equipment using advanced technology, and supported by a comprehensive service offering. Our products are typically used in general manufacturing, automotive, pulp & paper, mining, power, waste to energy and steel industries for various purpos- es. Our smart features like sway control and target positioning make it easier to operate the cranes. With Konecranes, you are making a long-term investment that will help you achieve improved safety and productivity for many years to come.

At Konecranes, we understand a crane is only a part of your process. We've learned this by working closely with our customers to help make their processes more efficient — with just the right hardware, software, service and knowhow. In Taiwan, our business range comprises industrial cranes, light lifting equipments, nuclear cranes, and industrial services.

2020年,科尼集團收購曼合誼德馬格集團。在台灣約有80位員工,3處辦公室和1處工廠。

一直以來,科尼通過技術創新不斷升級設備和服務方案。提供高效的產品和服務以提高客戶生產力的同時,實現安全與環保的可持續發展。

TRUCONNECT遠端服務系列產品是創意設計之一。客戶通過TRUCONNECT可以即時獲取設備運行數據,有效增強起重機的操作安全性,優化維護活動並規劃改造需求。基於雲技術的客戶入口網站your KONECRANES可以說明起重機使用者全天候訪問相關聯的起重機使用數據、維護數據以及設備詳細資訊,通過清晰的視角來審閱所選時間範圍內的事件和服務活動。通過多維度的瞭解起重機和維護服務的資訊,幫助使用者做出基於數據的明智投資決策。

科尼起重機擁有近百年的起重行業經驗。我們的產品包括鍊條吊車、鋼索吊車、工作站起重系統、標準起重機、客製化起重機、特殊起重機和智慧起重機,載重量可以從50公斤到500噸。我們全系列的起重設備都配備先進的技術,並可以提供完整的服務解決方案。我們的起重機可用於通用製造業、汽車業、造紙業、可再生能源行業和鋼鐵行業的各種用途。還可載入如防搖擺控制和自動定位等智慧功能讓起重機操作變得更輕鬆。選擇科尼起重機,您將在未來的許多年裡獲得更高的安全性和生產效率。

在科尼,我們瞭解您用於生產環節的每一台起重機。我們學會與客戶緊密合作,提供卓越的硬體、軟體、服務和技術,以使生產流程更加高效。在台灣,您可以在工業起重機、工作站起重系統、核電起重機、起重機服務領域發現我們活躍的身影。



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